

SAP Hybris Cloud for Sales Training

COURSE CONTENT

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About Multisoft

Train yourself with the best and develop valuable in-demand skills with Multisoft Systems. A leading certification training provider, Multisoft collaborates with top technologies to bring world-class one-on-one and certification trainings. With the goal to empower professionals and business across the globe, we offer more than 1500 training courses, which are delivered by Multisoft's global subject matter experts. We offer tailored corporate training; project Based Training, comprehensive learning solution with lifetime e-learning access, after training support and globally recognized training certificates.

About Course

SAP Hybris Cloud for Sales Training offered by Multisoft Systems provides a comprehensive overview of SAP's cloud-based sales solution. Participants gain in-depth knowledge of managing sales processes, customer interactions, and sales analytics using the Hybris Cloud platform.

Topics

- ✓ Introduction to SAP Hybris Cloud for Sales
- ✓ Lead Management
- ✓ Opportunity Management
- ✓ Quotation Management
- ✓ Order Management
- ✓ Activity Management
- ✓ Visit Planning and Execution
- ✓ Partner Channel Management
- ✓ Sales Planning and Forecasting
- ✓ Pricing
- ✓ Account 360 & Sales Intelligence