

# SAP S4 HANA Sales Order Management Training

COURSE CONTENT

# **GET IN TOUCH**











#### **About Multisoft**

Train yourself with the best and develop valuable in-demand skills with Multisoft Systems. A leading certification training provider, Multisoft collaborates with top technologies to bring world-class one-on-one and certification trainings. With the goal to empower professionals and business across the globe, we offer more than 1500 training courses, which are delivered by Multisoft's global subject matter experts. We offer tailored corporate training; project Based Training, comprehensive learning solution with lifetime e-learning access, after training support and globally recognized training certificates.

#### **About Course**

The SAP S/4HANA Sales Order Management Training by Multisoft Systems is a comprehensive program designed to equip participants with the knowledge and skills required to excel in managing sales orders using SAP's cutting-edge S/4HANA platform. This course provides an in-depth understanding of sales order creation, customization, and processing, along with insights into optimizing the order-to-cash process.



# Module 1: Introduction to Sales Order management

# Module 2: Sales Document Type

- ✓ Sales Order Type Introduction
- ✓ Sales Order Types Configurations Part 1
- ✓ Sales Order Types Configurations Part 2
- ✓ Sales Order Type Configurations Part 3
- ✓ SYSTEM DEMO: Configure Sales Order Types
- ✓ Assigning Sales Area to Sales Document Types
- ✓ SYSTEM DEMO: Assigning Sales Area to Sales Document
- ✓ Sales Orders Number Ranges
- ✓ SYSTEM DEMO: Sales Order Number Range Configuration

#### Module 3: Sales Order Structure

✓ Sales Order Structure

## Module 4: Standard Orders: Overview

- ✓ Sales Order: Overview: General Information
- ✓ Sales Order: Overview: Sales
- ✓ Sales Order: Overview: Item Overview and Details
- ✓ Sales Order: Overview: Ordering Party
- ✓ Sales Order: Overview: Shipping
- ✓ Sales Order: Overview: Configuration
- ✓ Sales Order: Overview: Reason for Rejection
- ✓ Sales Order: Overview: All Items

# Module 5: Item Category

- ✓ Defining Item Categories Introduction
- ✓ Item Category Configuration: Part 1



- ✓ Item Category Configuration: Part 2
- ✓ Item Category Configuration: Part 3
- ✓ SYSTEM DEMO: Configuration of Item Category

## Module 6: Standard Sales Order: Header

- ✓ Sales Order: Header: Sales Tab
- ✓ Sales Order: Header: Shipping Tab
- ✓ Sales Order: Header: Billing Document Tab
- ✓ Sales Order: Header: Billing Type
- ✓ Sales Order: Header: Accounting
- ✓ Sales Order: Header: Conditions, Partners and Texts
- ✓ Sales Order: Header: Order Data
- ✓ Sales Order: Header: Status and Additional Data

#### Module 7: Sales Order Item Data: Item: Various Tables

✓ Sales Order Item Data

# **Module 8: Reporting and Analytics**

- ✓ Reporting
- ✓ SAP Fiori Operational Reports
- ✓ SAP GUI Operational Reports
- ✓ Analytics