Salesforce Manufacturing Cloud Training

COURSE CONTENT

About Multisoft

Train yourself with the best and develop valuable in-demand skills with Multisoft Systems. A leading certification training provider, Multisoft collaborates with top technologies to bring world-class one-on-one and certification trainings. With the goal to empower professionals and business across the globe, we offer more than 1500 training courses, which are delivered by Multisoft's global subject matter experts. We offer tailored corporate training; project Based Training, comprehensive learning solution with lifetime e-learning access, after training support and globally recognized training certificates.

About Course

The Salesforce Manufacturing Cloud training by Multisoft Systems is meticulously designed to equip professionals with the knowledge and skills needed to optimize manufacturing processes and drive business growth.

Module 1: Introduction

- ✓ Overview

Module 2: Manufacturing Cloud Introduction

- ✓ Introduction
- ✓ Problematics of the Manufacturing Industry
- ✓ Manufacturing Cloud Definition
- ✓ Manufacturing Cloud Terminology
- ✓ Manufacturing Cloud benefits
- ✓ Resources available

Module 3: Marketing Cloud

- ✓ Data Model Understanding
- ✓ Main Objects
- ✓ App Discovery

Module 4: Setup Overview

- ✓ System Performance Monitoring
- ✓ User Acceptance Testing Support
- ✓ Data Loading & Validation
- ✓ System Integration Testing
- ✓ Rollout Strategy Deployment

Module 5: Sales Agreements

- ✓ CRM Analytics for Manufacturing
- ✓ Rebate Management
- ✓ Manufacturing Cloud Permission Sets
- ✓ Resources

Module 6: Sales Agreements

- ✓ Definition
- ✓ Adding An Order
- ✓ Mistakes to Avoid
- ✓ Addressing the Mistakes
- ✓ Creating more Orders
- ✓ Creating Sales Agreements in the past
- ✓ Creating an order in the past
- ✓ Creating a second order in the past

Module 7: Rebate Management

- ✓ Definition
- ✓ Permission Sets
- ✓ Adding a Rebate Program Member to the Rebate Program
- ✓ Generating Payouts Periods
- ✓ Creating Rebate Types
- ✓ Adding Benefits to Rebate Types
- ✓ Adding an Order to the Rebate Program Member Account
- ✓ Transaction journals, DPE, & Payouts